

TENANT BUSINESS & CREDIT EVALUATION CHECKLIST

Prior to negotiating a lease, a thorough tenant credit and business evaluation must be completed for Landlord’s review. This information is necessary in order for The Irvine Company LLC to understand the relevant business history and creditworthiness of prospective and existing tenants.

✓ PERSONAL / SOLE PROPRIETORSHIP

- Personal financial statements
- Previous two years tax returns
- Bank account information (*statements preferred*)
- Authorization to perform credit report (*TRW, Equifax*)
- Landlord and trade references (*if applicable*)
- Business Plan for location under consideration
- Existing store(s) sales performance history
- Cash reserve status and estimated costs to open the store
- General background information

✓ CORPORATION

- Audited financial statements for the last 2 years
(*annual/quarterly report; 10K and/or 10Q if public corporation*)
- Authorization to perform business /credit report (*TRW, Dun & Bradstreet*)
- Year-to-Date financial statements
- Bank, landlord and trade references
- Business Plan/growth plan for location under consideration
(*competitive position information, number of stores, store spacing, etc.*)
- General background information

AUTHORIZATION TO PERFORM CREDIT CHECK

NOTICE TO CONSUMER

(Please complete thoroughly, completely, and legibly)

Thank you for seeking a rental or leasing relationship with our company: THE IRVINE COMPANY, LLC.

In compliance with State and Federal laws, we are hereby notifying you that a CONSUMER REPORT, and/or INVESTIGATIVE CONSUMER REPORT may be obtained for use in evaluating our decision to accept your personal guarantee for the rental or lease of our property.

Inquiries may be made in considering your application, and the ensuing report may contain public/semi-public or private information, identification information, credit information, or other information, which could adversely affect your potential for an association with us. The report will only be obtained, according to your written instruction(s), below.

You have the right to make a direct written request to obtain copies of any reports, which may have been provided by one, or more of the following Consumer Reporting Agencies, which may have contributed to the compilation of the Consumer Report, and/or Investigative Consumer Report:

- | | |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>1. EXPERIAN (Formerly TRW – www.experian.com) 701Experian Parkway Dallas, TX 75013; or call: 1-888-397-3742</p> | <p>2. EQUIFAX (www.equifax.com) P.O. Box 740241 Atlanta, GA 30374-0241; or call: 1-800-685-1111</p> |
| <p>3. TRANSUNION (www.transunion.com) 2 Baldwin Place Chester, PA 19022; or call: 1-800-916-8800</p> | <p>4. CORELOGIC SAFERENT (ConsumerRelations@saferent.com) or call: 1-888-333-2413</p> |

AGREEMENT AND CONSENT

I have read this form completely, and I authorize you to obtain a Consumer Report, or Investigative Consumer Report, per the outline of available information, above. **I also (by photocopy of this form) authorize Consumer Reporting Agencies**, related or unrelated firms and/or persons to release information in response to these inquiries, and release same from any and all liability in responding to such inquiries. I understand that I am authorizing this request in accordance with my rights under the Fair Credit Reporting Act, the Fair and Accurate Credit Transactions Act, and the Gramm-Leach-Bliley Act.

Signed: _____ Date: _____

Full Name (Printed): _____

Social Security Number: _____ Date of Birth (mm/dd/yy): _____

Current Address: _____

City/State/Zip: _____

Telephone Number: _____

PERSONAL RESUME & FINANCIAL STATEMENT

To THE IRVINE COMPANY LLC, its assignees, construction lenders, permanent leaders and purchasers:

For the purpose of inducing the addresses above to lease space or to guarantee a lease, the undersigned furnishes the following as a true and accurate personal resume and financial statement of the undersigned. It is understood that the addressees, in entering into a lease or other agreement, are doing so in reliance upon this resume and financial statement, and in consideration of such the undersigned agree that if any of the representations of the undersigned prove to be untrue, such shall be considered as a default under such lease or agreement.

PERSONAL INFORMATION

Name: _____ SS #: _____

Spouse's Name: _____ SS #: _____

Phone: (_____) _____ # of Dependents: _____

Current Address: _____

Own or Rent: _____ How Long? _____

Bank & Address: _____
 _____ Account #: _____

Bank & Address: _____
 _____ Account #: _____

EMPLOYMENT INFORMATION

Present Employer: _____ From _____ To _____

Address: _____

Phone: (_____) _____ Position: _____

Responsibilities: _____

Previous Employer: _____ From _____ To _____

Address: _____

Phone: (_____) _____ Position: _____

Responsibilities: _____

PERSONAL RESUME & FINANCIAL STATEMENT

MARRIED PERSONS: The following financial statement represents: (check one)

Only community property
 Only separate property
 Both community and separate property

FINANCIAL STATEMENT

Date of Statement: _____

Please note:

*List all amounts in dollars, omit cents.
Attach a separate sheet if needed.*

| ASSETS | AMOUNT | LIABILITIES | AMOUNT |
|----------------------------------------------------------------------------|----------------------|-----------------------------------------------------------------------|----------------------|
| Cash in bank | <input type="text"/> | Income taxes payable | <input type="text"/> |
| Cash in other institutions (detail) | <input type="text"/> | Other taxes payable | <input type="text"/> |
| Securities owner (schedule 1) | <input type="text"/> | Revolving credit (schedule 4) | <input type="text"/> |
| IRA/Keogh/Pension | <input type="text"/> | Installment contracts & notes payable to banks and other (schedule 5) | <input type="text"/> |
| Notes receivable including mortgages and Deeds of Trust Owned (schedule 2) | <input type="text"/> | Loans on life insurance | <input type="text"/> |
| Cash surrender value of life insurance | <input type="text"/> | Mortgages or liens on real estate (schedule 3) | <input type="text"/> |
| Real Estate MV (schedule 3) | <input type="text"/> | Other liabilities (detail) | <input type="text"/> |
| Other investments (Ltd. Partnerships) | <input type="text"/> | Total Liabilities | <input type="text"/> |
| Automobiles | <input type="text"/> | Net Worth | <input type="text"/> |
| Personal Property | <input type="text"/> | | <input type="text"/> |
| Other Assets (detail) | <input type="text"/> | | <input type="text"/> |
| Total Assets: | <input type="text"/> | Grand Total: | <input type="text"/> |

ANNUAL INCOME

| | |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|
| Employment—applicant | <input type="text"/> |
| Spousal | <input type="text"/> |
| Dividends & Bonds | <input type="text"/> |
| Interest | <input type="text"/> |
| Alimony, child support or separate maintenance income (need not be revealed if you do not wish to have it considered as a basis for repaying this obligation) | <input type="text"/> |
| Other | <input type="text"/> |
| Total: | <input type="text"/> |

ANNUAL EXPENDITURES

| | |
|---------------------------------------|----------------------|
| Property Tax / Assessments | <input type="text"/> |
| Income and other taxes | <input type="text"/> |
| Mortgage | <input type="text"/> |
| Other contract Payments | <input type="text"/> |
| Rent | <input type="text"/> |
| Insurance | <input type="text"/> |
| Alimony, child support / maintenance. | <input type="text"/> |
| Other | <input type="text"/> |
| Total: | <input type="text"/> |

CONTINGENT LIABILITIES

| | |
|---------------------------|----------------------|
| As Endorser | <input type="text"/> |
| As Guarantor | <input type="text"/> |
| On Damage Claims | <input type="text"/> |
| Letters of Credit | <input type="text"/> |
| Other (detail) | <input type="text"/> |
| Check here if none: _____ | <input type="text"/> |
| Total: | <input type="text"/> |

PERSONAL RESUME & FINANCIAL STATEMENT

GENERAL INFORMATION

| | | |
|---------------------------------------------------------------------------------|-----------|----------|
| Are any assets pledged or debts secured except as shown? | Yes _____ | No _____ |
| Have you ever had a repossession? | Yes _____ | No _____ |
| Have you ever had a bankruptcy or had a judgement against you? | Yes _____ | No _____ |
| Have you ever been a principal or guarantor of a firm that declared bankruptcy? | Yes _____ | No _____ |
| Are you party to any claim or suits? | Yes _____ | No _____ |
| Has there been an IRS audit in the past 3 years? | Yes _____ | No _____ |

If you have answered "Yes" to any of the above questions, then please explain on a separate piece of paper.

SCHEDULES

| | | |
|----------------------------------------------------------------|------------|----------------------------------------|
| How Held | A | Applicant |
| In the space provided, please use the following abbreviations: | S | Spouse |
| | J | Jointly with spouse |
| | O | Jointly with someone other than spouse |
| | ASP | Applicant's separate property |
| | SSP | Spouse's separate property |

SCHEDULE 1

| How Held | # Shares or Bond Amt | Description | Title In Name Of | Pledged Yes or No | Where Quoted | Present Market Value |
|---------------|----------------------|-------------|------------------|-------------------|--------------|----------------------|
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| Total: | | | | | | |

PERSONAL RESUME & FINANCIAL STATEMENT

SCHEDULE 2

| How Held | Name of Debtor | Collateral / Type of Property | Date of Notice | Annual P&I Payment | Due Date | 1 st or 2 nd Lien | Unpaid Balance |
|---------------|----------------|-------------------------------|----------------|--------------------|----------|-----------------------------------------|----------------|
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| Total: | | | | | | | |

SCHEDULE 3

| How Held | Property Address | % of Ownership | Name & Address of Lenders | Present Loan Balance | Due Date |
|---------------|------------------|----------------|---------------------------|----------------------|----------|
| 1. | _____ | | _____ | | |
| 2. | _____ | | _____ | | |
| 3. | _____ | | _____ | | |
| Total: | | | | | |

| Cost | Date Purchased | Market Value As Of: _____ | Equity | Annual Rent Income (1) | Annual P&I Payment (2) | Annual Tax & Ins (3) | All Other Operating Exp. Excl. Depr. (4) | 1 minus 2,3,4 = Cash Flow |
|---------------|----------------|---------------------------|--------|------------------------|------------------------|----------------------|------------------------------------------|---------------------------|
| 1. | | | | | | | | |
| 2. | | | | | | | | |
| 3. | | | | | | | | |
| Total: | | | | | | | Total: | |

PERSONAL RESUME & FINANCIAL STATEMENT

SCHEDULE 4 — REVOLVING CREDIT

| Creditor's Name | Creditor's Address | Account Number | Monthly Payment | Present Balance |
|-----------------|--------------------|----------------|-----------------|-----------------|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| Total: | | | | |

SCHEDULE 5 — INSTALLMENT CONTRACTS AND NOTES PAYABLE

| Creditor's Name | Creditor's Address | Account Number | Monthly Payment | Present Balance |
|-----------------|--------------------|----------------|-----------------|-----------------|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| Total: | | | | |

SIGNATURES

I certify that the information I have provided is true, correct and complete. I authorize you to make whatever inquiries you deem necessary and appropriate for the purpose of evaluating my credit application, including obtaining credit bureau reports and contacting my employer. I also authorize you to provide information about your credit experience with me to other creditors and credit reporting agencies.

Applicant's Signature Date

Spouse's Signature Date